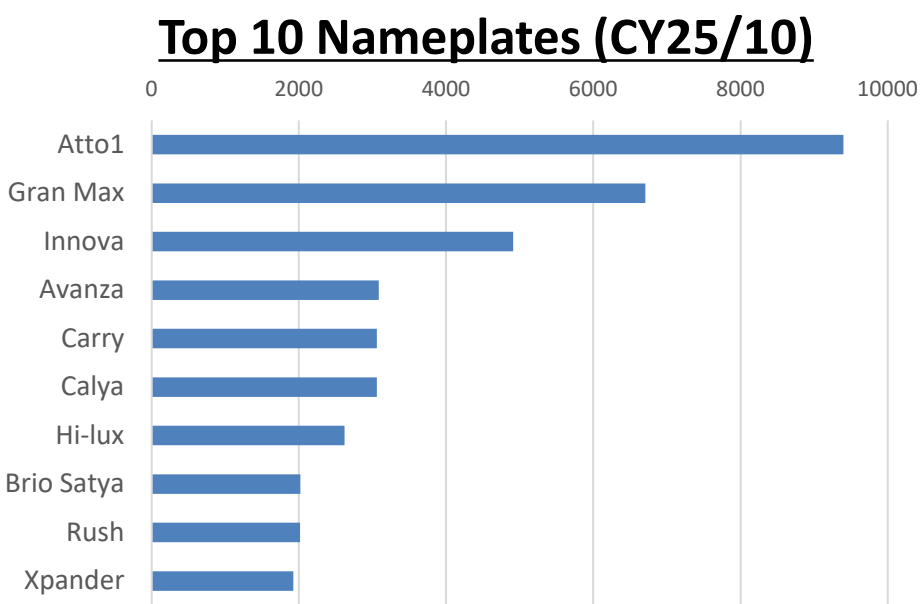
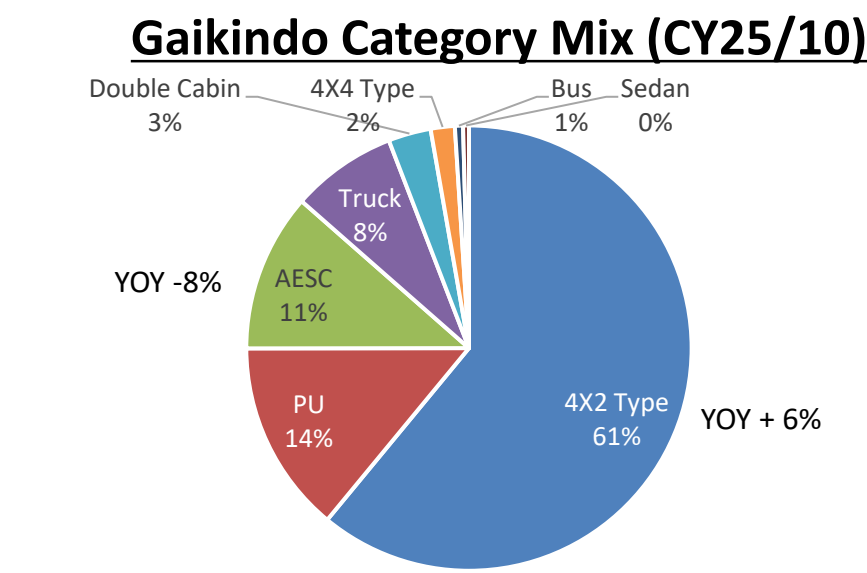
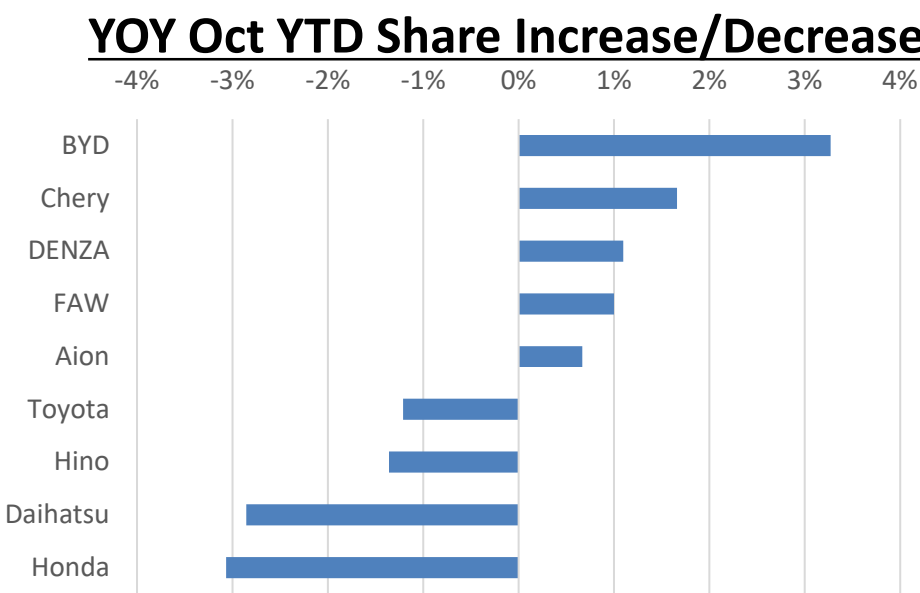
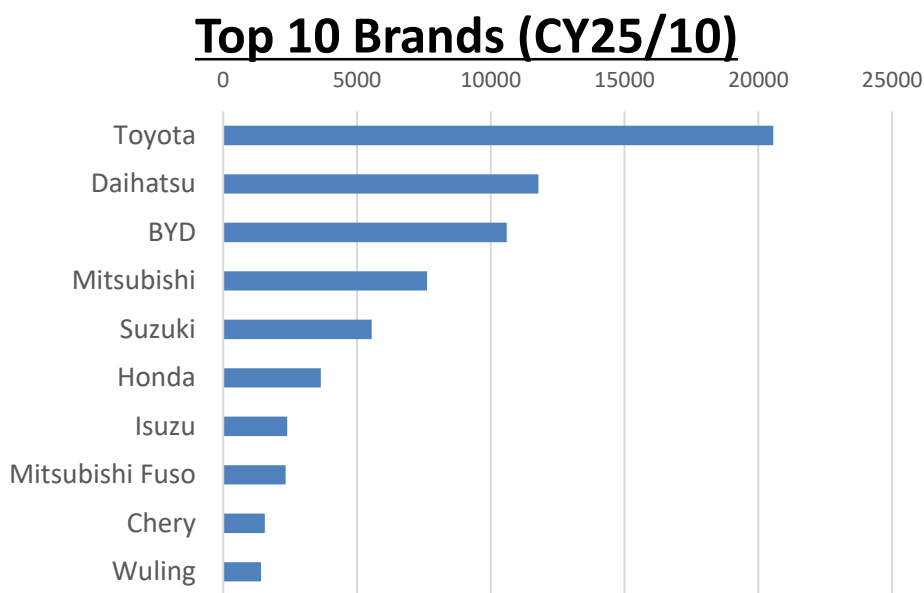


Indonesia Automobile Market Landscape - Oct 2025 YTD)

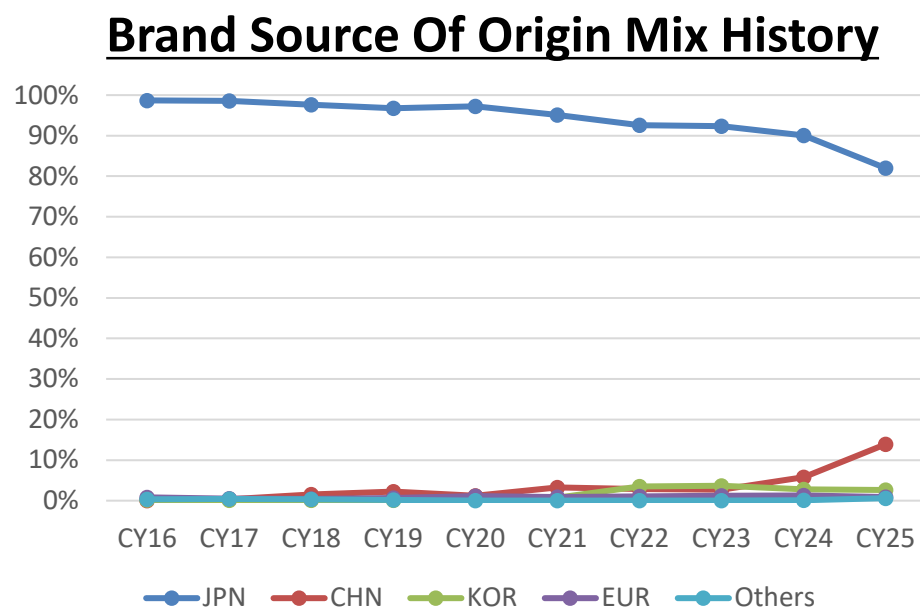
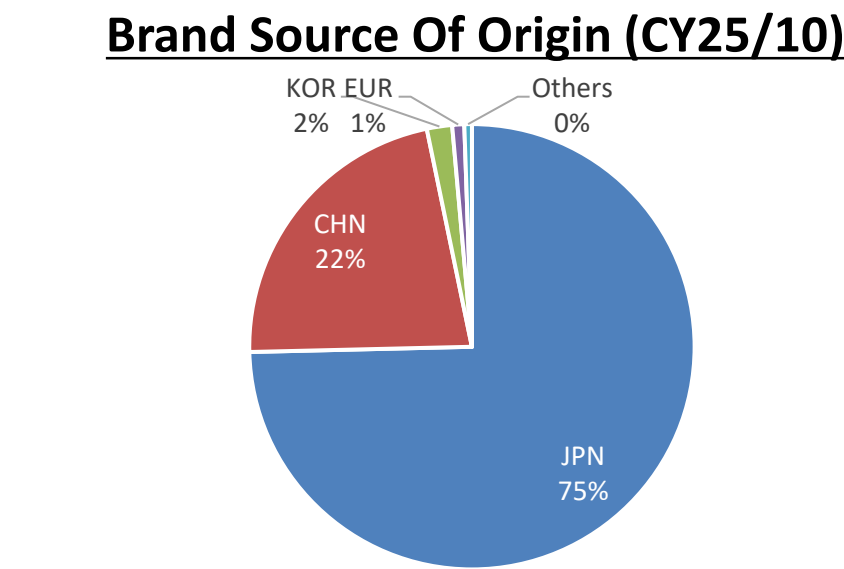
CY25/10	VS. CY24	VS. Sep	CY25/10YTD	YOY %
74,019	-3.6%	19.2%	635,844	-10.5%



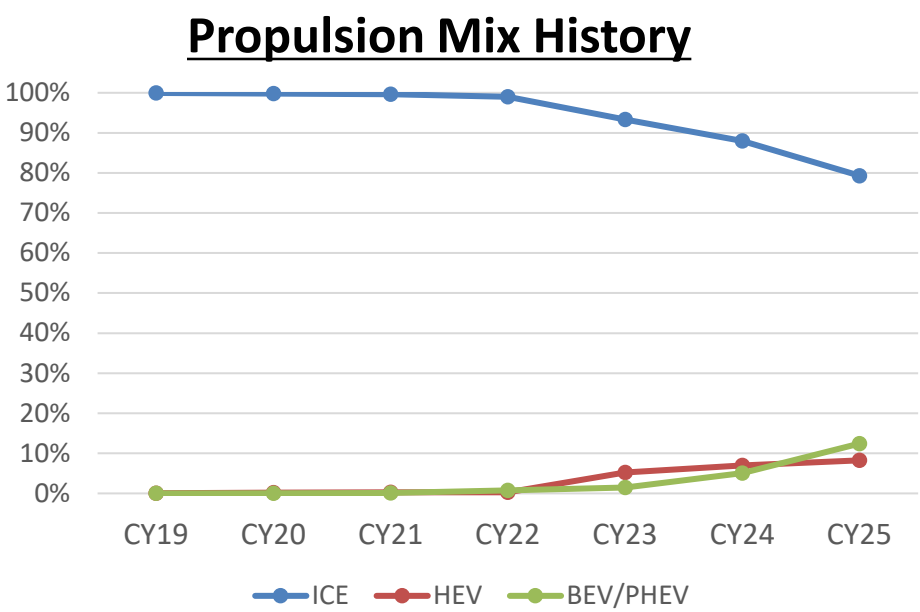
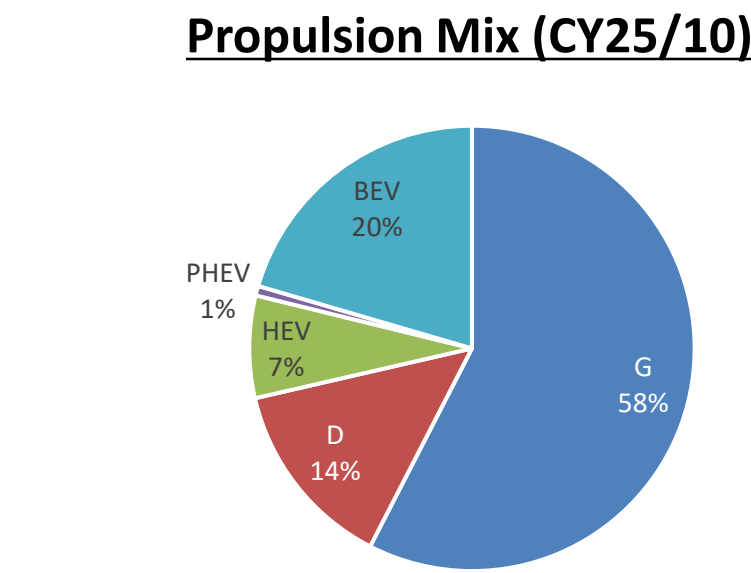
4x2 Type overtook AESC as core volume segment - triggered by new entrants at IDR 190-230M price zone.



Toyota No.1 followed by Daihatsu / All winners are Chinese brands



Chinese brands now account for over 22% share, reflecting sustained portfolio refresh and design appeal in mid-price segments.



xEV share now at 27% — BEV growth driven by Chinese entrants while HEV momentum remains Japan-led.

Source: GAIKINDO Monthly WS Data (Oct 2025). Compiled by Tomura Global Mobility Strategy.